



Dollars and Sense

A Quarterly Publication of Kensington Financial Services, Inc.

OUR NEW HOME...

Welcome to *Dollars and Sense*, the first edition of Kensington Financial Services' quarterly newsletter. In addition to introducing this new publication to our customers and friends, we would also like to invite you to our new "home." Throughout the past winter, we have been rigorously working to improve how we deliver services to you so that we can truly be "your planning partner." The result? We have officially moved to **2664 Leechburg Road**, Lower Burrell. Our new building is near Pizza Hut and Alpha Engineering. When you drive by, you really can't miss us -- with our large and the new enhanced sun-circle logo.

We have given considerable thought to the interior and exterior design and amenities of the new building – a well appointed and spacious conference room, more parking, access to a traffic light for entrance or exit to Leechburg Road, updated technology and handicapped-accessibility – all designed to be customer-friendly and comfortable. Our new facility also offers state-of-the-art technology for accessing the latest information about your investments or for researching financial options designed especially for you and your needs.

While our address has changed, you can still contact us at **724-334-1950** or visit us at **www.kensingtonfinancial.com**. You may also submit inquiries or request information by e-mailing us at **info@kensingtonfinancial.com**. Our new website, currently under construction, will also enable you to communicate with us interactively, and the site will provide many more options and features – and much more information than our previous site.

So, while we are proud of our new home and our enhanced and expanded services and technology, we are *still* your **planning partner**. Please call us, stop in, have a cup of coffee and allow us to show you how Kensington Financial Services can help you navigate to secure financial waters. Our office hours remain the same: Monday through Friday – 9:00-5:00, with evenings and weekends by appointment.

OUR NEW PARTNER...

In addition to enlarging and enhancing our physical space, we have formed a new "partnership" to meet our clients' constantly changing and expanding needs. We're confident that you will be as impressed by **Capital Analysts Incorporated** as we have been.

Located in Radnor, Pennsylvania, they are one of the leading and oldest financial planning firms in the country. In addition to helping us provide a more comprehensive array of services to you, we are pleased that CAI also has a distinguished reputation for being "accessible" — a claim not all financial services companies can make. We have experienced this first-hand in our communication with the president of the company --on down! Please visit them at **www.capitalanalysts.com** to learn more about their history and their services. Remember: By having Kensington Financial Services as "your planning partner," you will also benefit from the resources, accessibility and expertise that CAI can provide.

OUR SERVICES...

With our continued commitment to being "your planning partner," we will be expanding our array of services – especially focusing on the age 50+ members of our community who are near retirement or in the "retirement season" of life, small businesses and not-for-profit companies. These services include but are not limited to:

- Individual Wealth Building & Financial Planning
- Financial, Retirement & all Insurance Planning for Small Businesses
- Community Outreach – through ongoing seminars & informational programs
- Estate Planning
- Charitable Giving
- Business Continuation Planning

Let *us* design a plan for *you!*

OUR INVITATION TO YOU...

Please stop by for our official **Open House on Thursday, May 19, from 1:00-8:00 p.m.** In addition to a tour of our new home, we will be providing refreshments and door prizes including a \$200 gift certificate from Thomas Tours, a certificate for a \$100 U. S. Savings Bond and several gift certificates from area restaurants. Watch for ads in the *Valley News Dispatch*.

We would also like to invite you to attend a “Financial Fitne\$\$” seminar to be held at the Allegheny Valley YMCA on May 25th from 11 a.m. to 12:00 noon. The focus will be on “Charitable Giving & How it Can Benefit **YOU**” (as well as your charity of choice). The program is part of a series of informative seminars and sessions Kensington Financial Services will be presenting during the coming year. We will be updating you on these community programs as well as our new TV show, *Dollars and Sense*, on Comcast Cable, devoted to discussing your financial questions and concerns with a variety of expert guests and host Ralph Phillips. At Kensington Financial Services, remember: You’re *always* invited!

CAPTION FOR STILL TO BE TAKEN

SECURITIES AND INVESTMENT ADVISORY SERVICES OFFERED THROUGH CAPITAL ANALYSTS INCORPORATED — MEMBER NASD/SIPC

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